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The Business Magazine for Spa & Pool Professionals



**HOW TO SELL SAUNAS AND SWIM SPAS
SOFTWARE TOOLS FOR YOUR BUSINESS
PUMP UP YOUR PACKAGE ... POOL**



Renovation to the Rescue!

It's hard to believe this elegant jewel was originally an awkwardly executed blight that caused damage to its adjoining house. The efforts of several top pool professionals restored the situation with a shimmering beauty that stands among the industry's best work.

"The Cahn pool was a renovation of an existing pool that had a raised perimeter system that leaked back into the house and caused water damage," says Skip Phillips, G3 co-founder and president of Questar Pools and Spas, design consultant for the project. "It had a poorly constructed deck and design elements that clashed with the home's architecture. In a total team effort, we were able to create a full vanishing-edge glass tile pool with a porcelain tile coping that we carefully selected to match the personality of the setting. Working with the pool builder, the tile installer and the homeowner, we were able to create an extremely complex pool that blends perfectly with the home."

Phillips worked closely with one of the industry's top builders in John Crystal,



Photo courtesy of Rock Solid Tile

owner of John Crystal Pools in Northridge, Calif., to build the new pool. Jimmy Reed, president of Rock Solid Tile, Los Angeles, did the arresting interior tile work including this gorgeous set of cube-stack entry steps.

There are slightly less than 5,000 square-feet of glass and porcelain tile lining the interior surface of this vanishing-edge pool, primarily 2-inch by 4-inch subway-style glass tiles in a brick-stack pattern. Using the same repeating rectangular layout, Reed floated 3,000 square feet of 12-inch by 24-inch porcelain tile to carry the pattern through to the expansive deck-surround.

The lighting design for the pool creates a singular effect, as the neon blue glow from the water permeates the space at night while also outlining the hard, rectangular dimensions of the unique watershape. —